Display and Gift Shop Resource Guide

A reference guide to gift shop items, display accessories and other fire-related information

Last updated 12-1-2015
1. Introduction - How To Use Guide
2. Roster-Board and Membership
3. By-Laws
4. Toys and Suppliers
5. Child Fire Helmets, Boots and Gear
6. Smoke Detectors and Fire Extinguishers-Kidde
7. Flame Lights, Rope Lighting and Candles
8. Mannequins-Tell a story and add interest to displays
9. Uniform Hats, Badges and Clothing Sources
10. Portable Seating-Bleachers
11. 9-1-1 Training Simulator
12. Gift Shop-Patches, Lanterns, Bucket, Books, Play Rug
13. Sources for funding, supplies, training opportunities, fire prevention materials
14. Catalogs of coloring books, pencils, stickers, rulers, helmets, personalized items
15. Clip Art Booklet
This is a working document. The sources listed have been used or recommended by Fire Museum Network members.

This guide is intended to provide a reference guide with information and photos to help in your museum operations. There are many sources for these items at varying prices. A search of the internet will provide many more listings.

Items or information can be added or deleted by sending pertinent information and/or photos in a word document format to Bill Hall, Central Ohio Fire Museum, cofmuseum@aol.com

This information will then be distributed to members periodically by e-mail to update this resource guide.

Contact: Bill Hall
Central Ohio Fire Museum & Learning Center
260 N. Fourth Street
Columbus, Ohio 43215-2511
614 464-4099
Fire Museum Network 2015-2016 Board Roster

President
Bill Hall
Central Ohio Fire Museum
260 North Fourth Street
Columbus, OH 43215
614.464.4099 museum
614.774.2180 cell
COFMuseum@aol.com
elected 2015 exp 2018

Vice-President
Damon Campagna
4-1/2 Ringgold Street No. 2
Providence RI 02903
347.749.3713
dcampagna@gmail.com
elected 2015 exp. 2018

Jane Rogers
Smithsonian Institution
92 Jessie LN
Charlestown WV 25414
304.725.8389 home
202.633.3594 museum
rogers1913@comcast.net
elected 2014 exp. 2017

John Zangerle
Western Reserve Fire Museum
310 Carnegie AVE
Cleveland, OH 44115-2816
216.664.6312 museum
440.937.0026 home
216.316.2804 cell
jpzangerle@gmail.com
elected 2015 exp. 2018

Secretary/Treasurer
Robert Vallero
Denver Firefighters Museum
2912 S Otis ST
Denver CO 80227-3530
303.986.3510 home
303.884.3781 cell
denverfireman@hotmail.com
elected 2013 exp. 2016

David Lewis
Aurora Regional Fire Museum
200 E Downer PL Loft 213
Aurora IL 60507
630.892.1572 museum
630.801.5112 home
630.258.5878 cell
DLewisARFM@aol.com
elected 2014 exp. 2017

Margaret Coghlan
Buffalo Fire Historical Society
56 E Winspear
Buffalo NY 14214
716-833-8008 home
716-228-3073 cell
kula191@hotmail.com
elected 2013 exp. 2016

Tom McDonald
Houston Fire Museum
PO Box 697
Bellaire TX 77402
713.661.6502 home
713-377-8807 cell
TMcFire@aol.com
elected 2014 exp. 2017

Deborah Davis
Aurora Regional Fire Museum
P. O. Box 1782
Aurora IL 60507
630.892.1572 museum
630.258.3171 cell
DDavisARFM@aol.com
elected 2013 exp. 2016

CORRESPONDENCE ADDRESS:
2912 S OTIS ST
DENVER CO 80227-3530

CORPORATE ADDRESS:
4349 HILLSIDE DR
SLINGER WI 53086

Federal Tax ID: 27-0117181

Revised Oct. 28, 2015
The Fire Museum Network, hereinafter referred to as the Corporation, shall maintain a registered office and address as determined by the Board of Directors (the Board). The office of record is 4349 Hillside RD, Slinger WI 53086.

ARTICLE II
Purpose

The purpose of the corporation shall be to provide a means of networking among fire museums and to promote the interests of those dedicated to collecting, preserving, and interpreting the artifacts, history, and traditions of the fire service.

ARTICLE III
Membership

Section 1. The corporation shall have such classes of membership as established by the Board of Directors. Rights, privileges and obligations of members shall be established by the Board.

Section 2. Members shall be any individual or organization which submits a properly executed application and pays the appropriate dues as established by the Board.

Section 3. In the event of an election on any issue submitted by the Board, each registered membership shall be entitled to one vote. In the event of an organization, the vote will be cast by the registered agent or his designee, as submitted on the application form.

Section 4. Membership shall automatically terminate upon the expiration of the term for which the required dues have been paid.

ARTICLE IV
Board of Directors

Section 1. The affairs of the corporation shall be managed by the Board of Directors. The nominating committee shall seek and present interested parties for election to the Board at the annual meeting. The Board shall meet at least one each fiscal year at a time and place set by the President. The Board may also conduct meetings via electronic means, including, but not limited to, telephone, video conferencing or other such technologies, provided that the provisions of Section 3 of this Article are complied with.

Section 2. The Board shall consist of nine Directors. Each director shall serve a term of 3 years from the date of the end of the annual meeting at which they were elected through the end of the annual meeting at the completion of their stated term. The directors of record in 2004 shall serve as follows: three shall serve a term ending in 2006, three to serve a term ending in 2007, and three a term ending in 2008.

Section 3. The annual meeting shall be at a date and place to be announced by the Board. Special meetings may be called for at the request of the President, or by any 2 directors. Notice of the annual meeting and any special meetings shall be given to the membership no less than 30 days prior to the meeting.
Section 4. All meetings shall be governed by Roberts Rules of Order, a copy of which shall be provided to the President at the beginning of the term of office.

Section 5. Four Directors shall constitute a quorum for the transaction of business at any meeting of the Board of Directors. One third (1/3) of the members of record thirty days prior to the annual meeting shall constitute a quorum to conduct the business of the corporation at the annual meeting. Proxy votes may be allowed by the President at Board meetings after determining that a quorum is present for the meeting. Proxies shall not be allowed at the annual meeting.

Section 6. A vacancy on the Board of Directors shall be filled by appointment of the President with the concurrence of a majority of the Board. The appointed member will serve the remainder of the vacated three year term.

Section 7. Any director may resign from the Board upon written notice given to the President. A director may be removed from the Board by an affirmative vote of two-thirds plus one of the entire Board of Directors.

Section 8. No director shall be entitled to compensation for service as a director to the corporation. Nothing in this Section, however, shall prohibit reimbursement for expenses incurred in service to the corporation.

ARTICLE V
Officers

Section 1. The officers of the Corporation shall consist of a President, Vice-President, Secretary and Treasurer. The President may, with the concurrence of the board, combine the duties of the Secretary and Treasurer into one position. The Board shall elect the officers from among the Directors at their first meeting following the election of the Board. Officers shall serve for one year.

Section 2. Any officer may be removed from their position when in the judgment of the Board the best interests of the corporation would be served by such removal. Removal shall be by an affirmative vote of a majority of the Directors. Such removal, however, shall not constitute removal from the Board, unless action is also taken pursuant to Article IV, Section 6.

Section 3. The president shall be the principal executive officer of the corporation. The President shall preside over all meetings of the Board and shall have general supervision and direction of the affairs of the corporation.

Section 4. The Vice-President shall discharge the duties of the President in the event of absence or disability of the latter, and administer such other duties as prescribed by the Board or the President.

Section 5. The Secretary shall sign all documents executed by the Corporation, keep a record of the proceedings of the Board, and the papers, records and other documents of the Corporation. All papers, records, documents shall be handed over to the duly elected Secretary at the end of the term of office.

Section 6. The Treasurer shall be the principal accounting and financial officer of the corporation. The Secretary shall have charge of and be responsible for maintenance of adequate books of account for the corporation, timely reporting of the accounts to the Board and filing of all appropriate tax documents with the appropriate agencies. The Treasurer shall also have charge and custody of all funds of the corporation, and be responsible for the receipt and disbursement of all funds. All records, checkbooks, passwords and other such items shall be handed over to the duly elected Secretary at the end of the term of office.
ARTICLE VI  
Committees

Section 1. The Board of Directors shall establish such committees as necessary for the implementation and enforcement of the business of the corporation. Such committees should be chaired by a Board member, and shall serve until such business is concluded.

Section 2. There shall be two standing committees, the Nominating committee, and the Seminar committee. The Nominating committee shall consist of not less than 3 members, and shall serve from Annual meeting until Annual meeting. The Seminar committee shall provide liaison and direction to the entity chosen to host the annual seminar, and such other seminars as scheduled by the Board. The term of this committee shall be from the previous Annual meeting until the conclusion of the seminar.

ARTICLE VII  
Fiscal Year

The fiscal year of the corporation shall be from January 1 to December 31 of each year.

ARTICLE VII  
Amendments

Amendments to these Bylaws shall be submitted in writing to the President no less than 30 days prior to a scheduled or special Board meeting. Approval of such amendments shall be by a majority of those present at the meeting, and shall be effective immediately, unless otherwise specified in said amendment.

ARTICLE VIII  
Dissolution

Upon dissolution of this corporation, all funds, property and assets shall be disposed of to such organization or organizations as shall at the time qualify as an exempt organization under Section 501(c)(3) of the Internal Revenue Code.

Amended March 2, 2013
Dollar Tree Stores
(& other Dollar Stores)

Bag of Plastic Firemen
48 Pieces
Cost $1.00

Barrel of Plastic Firemen
28 Pieces with play mat
Cost $1.00
FIRE TRUCK RUG
with streets and buildings

Available from carpet stores, Ebay, Amazon, etc.

From $30.00 and up

Just add kids and assorted toy fire trucks.
Combine two or more for larger areas.

Use for play areas, birthday parties, etc.
**Rhode Island Novelty**  
Wholesale toys and novelties  
[http://rinovelty.com](http://rinovelty.com)  
1-800-528-5599

- Must have a tax ID number to sign up for a bulk order/wholesale account
- Minimum order of $50, (there is a $10 service charge on orders less than $50).
- Online ordering
- Large variety of products - stationary, party supplies, holiday decorations, etc.

Just a few of the fire related items we liked….

<table>
<thead>
<tr>
<th>Product Name</th>
<th>Item #</th>
<th>Wholesale $</th>
<th>Retail $</th>
<th>Quantity in case</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fire Fighter Ducky</td>
<td>RDFIRE2</td>
<td>$4.20/dozen</td>
<td>$1.00</td>
<td>min.12pcs.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>case: $2.60/dozen</td>
<td></td>
<td>48/case</td>
</tr>
<tr>
<td>Fire Dog Plush</td>
<td>PLFIDO8</td>
<td>$19.80/dozen</td>
<td>$4.00</td>
<td>min.12 pcs</td>
</tr>
<tr>
<td></td>
<td></td>
<td>case: $14.40/doz.</td>
<td></td>
<td>6/case</td>
</tr>
<tr>
<td>Assorted Fire Fighter Tattoos</td>
<td>JATATFI</td>
<td>$3.20/gross</td>
<td></td>
<td>min.1000 pcs</td>
</tr>
<tr>
<td></td>
<td></td>
<td>case: $14.40/gross</td>
<td></td>
<td>60/case</td>
</tr>
<tr>
<td>Fire Truck Stickers</td>
<td>STSTFIR</td>
<td>$1.20/dozen</td>
<td>$0.25</td>
<td>12 pcs</td>
</tr>
<tr>
<td></td>
<td></td>
<td>case: $0.55/dozen</td>
<td></td>
<td>120/case</td>
</tr>
<tr>
<td>Fire Fighter Roll Stickers</td>
<td>RSFIREF</td>
<td>$1.20/roll</td>
<td>$0.25</td>
<td>1 roll</td>
</tr>
<tr>
<td></td>
<td></td>
<td>case: $0.55/roll</td>
<td></td>
<td>100/case</td>
</tr>
</tbody>
</table>
Rhode Island Novelty
Wholesale toys and novelties
http://rinovelty.com
1-800-528-5599

- Must have a tax ID number to sign up for a bulk order/wholesale account
- Minimum order of $50, (there is a $10 service charge on orders less than $50).
- Online ordering
- Large variety of products - stationary, party supplies, holiday decorations, etc.

Just a few of the fire related items we liked….

<table>
<thead>
<tr>
<th>Product Name</th>
<th>Item #</th>
<th>Wholesale $</th>
<th>Retail $</th>
<th>Quantity in case</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fire Fighter Spiral Notebook</td>
<td>STSPFIR</td>
<td>$1.20/dozen</td>
<td>$0.25</td>
<td>12 pcs</td>
</tr>
<tr>
<td></td>
<td></td>
<td>case: $0.60/dozen</td>
<td></td>
<td>120/case</td>
</tr>
<tr>
<td>Fireman Bubbles</td>
<td>BUFIRE1</td>
<td>$2.00/dozen</td>
<td>$0.50</td>
<td>12 pcs</td>
</tr>
<tr>
<td></td>
<td></td>
<td>case: $0.90/dozen</td>
<td></td>
<td>36/case</td>
</tr>
<tr>
<td>Best Quality Siren Whistle</td>
<td>CASIREN</td>
<td>$25.00/bag of 100</td>
<td>$0.50</td>
<td>100 pcs</td>
</tr>
<tr>
<td></td>
<td></td>
<td>case: $0.55/bag</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Adult Fireman Hat</td>
<td>HAFIREA</td>
<td>$4.80/dozen</td>
<td>$0.80</td>
<td>12 pcs</td>
</tr>
<tr>
<td></td>
<td></td>
<td>case: $2.40/dozen</td>
<td></td>
<td>36/case</td>
</tr>
<tr>
<td>Child Fireman Hat</td>
<td>HAFIREP</td>
<td>$3.80/dozen</td>
<td>$0.65</td>
<td>12 pcs</td>
</tr>
<tr>
<td></td>
<td></td>
<td>case: $1.90/dozen</td>
<td></td>
<td>36/case</td>
</tr>
</tbody>
</table>
Online and fax orders preferred, phone number is provided after order

- Must have a tax ID number
- Must sign-up and become a qualified customer to see online (discounted) pricing
- $200 minimum order.
- Excellent online ordering system
- LARGE (100+) variety of fire engine toys and die-cast models.

Just a few of the fire related items we liked….

<table>
<thead>
<tr>
<th>Product Name</th>
<th>Item #</th>
<th>Wholesale $</th>
<th>Retail $</th>
<th>Quantity in case</th>
</tr>
</thead>
<tbody>
<tr>
<td>Super Fire Engine 9928D</td>
<td>9928D</td>
<td>$2.65/each</td>
<td>$6.95</td>
<td>12 pcs.</td>
</tr>
<tr>
<td>Rescue Series Ambulances (5&quot;, Asstd.) 9891/4D</td>
<td>9891/4D</td>
<td>$2.35/each</td>
<td>$6.00</td>
<td>12 pcs.</td>
</tr>
<tr>
<td>Fire Heroes Rescue Team (Asstd.) 47268/9</td>
<td>47268/9</td>
<td>$0.65</td>
<td>$2.00</td>
<td>144 pcs.</td>
</tr>
</tbody>
</table>

Also stock all “Yatming” and “Signature” brand fire engine models, as well as several decorator-type fire engines
US Toy Company
Wholesale and retail toys and novelties

All products can be found on their RETAIL website, but must be ordered via phone from their COMMERCIAL Sales div. to get the wholesale pricing (generally a 50% discount off retail)

http://www.ustoy.com (retail prices and sales only)
1-800-448-5882
comsales@ustoy.com

• Must have a tax ID number
• $100 minimum order - free freight on orders over $200
• No online ordering (yet)
• Large variety of products - novelties, costumes, party supplies, holiday decorations, etc.

A few of the items we liked….

<table>
<thead>
<tr>
<th>Product Name</th>
<th>Item #</th>
<th>Wholesale $</th>
<th>Mfg Suggt. Retail $</th>
<th>Quantity in case</th>
</tr>
</thead>
<tbody>
<tr>
<td>Firetruck</td>
<td>MU693</td>
<td>$2.40/each</td>
<td>$6.95/each</td>
<td>12 pcs.</td>
</tr>
<tr>
<td>Firefighter Hat</td>
<td>H66</td>
<td>$2.40/dozen</td>
<td>$0.58/each</td>
<td>12 pcs.</td>
</tr>
<tr>
<td>Firefighter Helmet</td>
<td>H118</td>
<td>$1.65/each</td>
<td>$3.95/each</td>
<td>48 / case</td>
</tr>
<tr>
<td>Plastic Fire hat W/Visor</td>
<td>H270</td>
<td>$3.40/each</td>
<td>$8.95/each</td>
<td>24 / case</td>
</tr>
<tr>
<td>Fireman Action Set</td>
<td>MX101</td>
<td>$2.00/each</td>
<td>$5.59/each</td>
<td>48 / case</td>
</tr>
<tr>
<td>Fireman Ducks</td>
<td>GS592</td>
<td>$7.20/dozen</td>
<td>$1.75/each</td>
<td>12 pcs.</td>
</tr>
</tbody>
</table>
US Toy Company
Wholesale and retail toys and novelties

All products can be found on their RETAIL website, but must be ordered via phone from their COMMERCIAL Sales div. to get the wholesale pricing (generally a 50% discount off retail)

http://www.ustoy.com (retail prices and sales only)
1-800-448-5882
comsales@ustoy.com

<table>
<thead>
<tr>
<th>Product Name</th>
<th>Item #</th>
<th>Wholesale ($)</th>
<th>Retail ($)</th>
<th>Quantity in case</th>
</tr>
</thead>
<tbody>
<tr>
<td>Jumbo Fire Extinguisher Water Shooter</td>
<td>GS622</td>
<td>$1.20/each</td>
<td>$2.95/each</td>
<td>12 / case</td>
</tr>
<tr>
<td>Fire Extinguisher Water Shooters</td>
<td>GS530</td>
<td>$4.20/dozen</td>
<td>$1.00/each</td>
<td>12 pcs.</td>
</tr>
<tr>
<td>Noisemakers</td>
<td>1321</td>
<td>$4.80 / dozen</td>
<td>$0.13</td>
<td>12 pcs.</td>
</tr>
<tr>
<td>Siren Whistles</td>
<td>1643</td>
<td>$0.16</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Emergency Big Rig Trailer</td>
<td>MX111</td>
<td>$0.60/each</td>
<td>$1.59/each</td>
<td>144 pcs.</td>
</tr>
<tr>
<td>Emergency Vehicles</td>
<td>MX116</td>
<td>$2.00/each</td>
<td>$4.95/each</td>
<td>72 pcs.</td>
</tr>
<tr>
<td>Fireman Vehicles</td>
<td>MX121</td>
<td>$0.65/each</td>
<td>$1.59/each</td>
<td>288 pcs.</td>
</tr>
</tbody>
</table>
YMC Toys
Wholesale toys
http://ymctoys.com
(213) 683-8083

- Must have a tax ID number
- Low (no?) minimum order.
- You might wish to confirm product availability via the phone
- Online ordering with Paypal?
- LARGE (100+) variety of fire engine toys and die-cast models.

Just a few of the fire related items we liked….

<table>
<thead>
<tr>
<th>Product Name</th>
<th>Item #</th>
<th>Wholesale $</th>
<th>Retail $</th>
<th>Quantity in case</th>
</tr>
</thead>
<tbody>
<tr>
<td>D/C FIRE ENGINE (9923-4D)</td>
<td>99234</td>
<td>$2.61</td>
<td>$6.21</td>
<td>144 pcs.</td>
</tr>
<tr>
<td>12/144PCS</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>D/C-RESCUE P/B 5IN. (9891-4D)</td>
<td>98914</td>
<td>$1.96</td>
<td>$4.66</td>
<td>144 pcs.</td>
</tr>
<tr>
<td>B/O FIRE ENGINE (10)</td>
<td>258</td>
<td>$2.48</td>
<td>$5.90</td>
<td></td>
</tr>
<tr>
<td>FRICTION FIRE ENGINE</td>
<td>43327</td>
<td>$5.08</td>
<td>$12.08</td>
<td>12 pcs.</td>
</tr>
</tbody>
</table>

Also stock all “Yatming” and “Signature” brand fire engine models, as well as several decorator-type fire engines
CHIEF SUPPLY

KIDS REALISTIC ‘CANVAS’ FIRE CLOTHES
BOOTS, GLOVES AND GEAR BAG

www.chiefsupply.com

Orders, quotes & customer service
1-888-588-8569
8 a.m.-7 p.m. ET, weekdays

Call for regional office in your area
No minimum order

Sample pricing (may not be current)

<table>
<thead>
<tr>
<th>Item</th>
<th>Retail</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Costume</td>
<td>$59.99</td>
<td>$35.99</td>
</tr>
<tr>
<td>Boots</td>
<td>$19.99</td>
<td>$14.99</td>
</tr>
<tr>
<td>Gloves</td>
<td>$  8.49</td>
<td>$  4.00</td>
</tr>
<tr>
<td>Gear bag</td>
<td>$21.99</td>
<td>$10.99</td>
</tr>
</tbody>
</table>

Embroidery Available
The Hartford Insurance Company
Thin/flexible plastic toy fire helmets

Purchased from an outside vendor, **not** The Hartford.

Vendor: NEPM
New England Promotional Marketing

Box of 100 @ $43.50 (43.5 cents each)

The Hartford pays the shipping costs

The Central Ohio Fire Museum gives these free to each child that visits the museum.

Rev: 8/2009
DRESS UP AMERICA TOY INC.
1215 39th St.
Brooklyn, NY 11218
1-866-943-7377

www.dressupamerica.com
info@dressupamerica.com

718 436-0031
Fax 775 878-4576

BLACK FIRE HELMET-KIDS
Cost: $3.00 - Item: ‘Fireh’
One size fits all

CASTLE TOY INC.
1-800-762-TOYS
1-800-762-8697

Cost: $1.50 each
With adjustable plastic head band

Stock #8908
UPC 71411689087

DOLLAR TREE STORES
Cost: $1.00
Red and Yellow
One size fits all
Plastic Replica Fire Helmets with Adjustable Head Bands

Fire Helmets
Helmet w/generic black or white shield, with wording ‘American Firefighter’
FMN Cost $14.00
Retail $21.95

Custom Shield
FMN Cost $4.00
Retail $7.00
Have customer call the company to order special lettering, stock your own dept. shields, or order blank shields and add your own vinyl lettering and emblem.
Memorial ‘343’ and Ladder 49 shields also available.

Chin strap
$5.00 retail, call for FMN cost

See website for more items, more colors of helmets and other details.

Fire Chief Products, LLC
7426 Windgate Drive
Jenison, MI 49428
(616) 780-8205
www.OldFireHat.com
Contact: Tim (A Firefighter)

www.OldFireHat.com
DRESS UP AMERICA TOY INC.  
234 Lee Ave., 8th Fl.  
Brooklyn, NY 11206  
1-866-943-7377  
www.dressupamerica.com  
info@dressupamerica.com  
718 436-0031  
Fax 775 878-4576

BLACK FIRE HELMET-KIDS  
Cost: $3.00 - Item: Fireh  
Sold separate from fire gear

NYLON FIRE GEAR  
Includes coat, pants and hood  
Cost: $15.00 each  
(Helmet sold separately)  
Sizes T2 & T4  
S (4-6) M (8-10) L (12-14)  
Item # 203 + size

NYLON FIRE GEAR & HELMET  
Shown as a set with the separately ordered fire helmet  
Gear Cost: $15.00  
Helmet Cost: $3.00
KID’S FIRE COAT, PLASTIC

J&K OUTFITTERS INC.
572 King St. West, Suite #5
Toronto, Ontario M5V 1M3
Canada
1-800-563-1818

Splashy Fire & Rescue Coat (in red or yellow) with soft fire hat

$16.00-$17.00 by size
KIDDE CORPORATION

Smoke Detectors  
Fire Extinguishers  
Carbon Monoxide Detectors  
2 & 3 Story Escape Ladders

E-mail contact: info@kidde.com

Contact for non-profits: Diana Springs  
Phone: 919-563-5911  ext. 8365  
FAX: 800-547-2111

Sample Home Safety Display
A standard flickering candle or bulb can be used to add effect and show the hazards of using candles.

This was a flickering candle in a glass globe-lantern. The globe was removed and a large candle was drilled out in the center to allow the body of the original plastic candle to fit.

Rope lighting is used here to ‘heat up’ the burners on a stove. It is wound around the inside the drip pans and wired to a switch.

Red rope lighting used to illustrate an overloaded outlet. It also shows the hazard of overheated wires within household walls.
FLAME UNITS ADD LIFE TO YOUR DISPLAYS

Check your local gift or novelty store like Spencer’s Gifts. Approximately $20.00
Also check online

#1 Product name: EXTREME FLAME LIGHTS

#2 Product name: FLAME LIGHT from Spencer’s Gift Store
DIFFERENT USES FOR FLAME UNITS

Flame units can be added to give motion and color to displays and demonstrations. All you need is imagination.

Stove top skillet fire and an oven fire

Toaster on fire

Trash can on fire

Steamer fire box-coal on fire
FIRE MUSEUM NETWORK RESOURCE GUIDE

FLEXIBLE MANNEQUIN

Possibly OUT of BUSINESS
NORTHWEST MANNEQUIN
6318 E. Greenlake Way
Seattle, WA 98103
Seattle, WA
1-206 522-7292

Lightweight (less than 15#), flexible, flesh colored mannequin $455.00

Used in Central Ohio Fire Museum and suspended on fire pole.

Model # 8000M
With eye and lip color, flesh tone

10/09
**MANNEQUIN STORE**  
800 Marine Drive  
Bellingham, WA 98225  

1-360-527-2202  M-F 8-5:30 Pacific Time

‘Keith’-Sitting model  
“John”-Standing model  
Approximately $250.00 each with jointed arms

**Examples of sitting & standing mannequins**
Flexible Mannequin

Surplus Female Store Mannequin

Flexible Mannequin

Large Doll
**FIRE CAPS**

GRAVES UNIFORM AND CLOTHING  
info@gravesuniforms.com

New York Navy Fire Cap  $45.50

Old hats and hat badges, and helmets and helmet shields are also available at fire related flea markets, fire shows and numerous online sites. New helmet shields can also be made to order-search online for helmet shields. Also check with your local FD for outdated uniforms or slightly damaged items that may be free to you.

**NEW FIRE BADGES**

FIREHALL ONLINE INC  
www.badgeandwallet.com

Maltese Cross full-size hat and shirt badge, silver or gold  
Choice of numbers or emblems in center

Around $47.00 each

Very old and/used badges are also available at fire related flea markets, fire shows and numerous online sites.

**INEXPENSIVE CLOTHING**

for volunteers or mannequins

Uniforms on all mannequins in this guide are from Wal-Mart. Dickies Brand dark pants, dark/light blue shirts; red suspenders, belts  
Used shoes/boots check with retiring/retired FF’s, thrift shops, FD’s
PORTABLE SEATING, BLEACHERS

APark
American Parks and Recreation Company
8806 Venture Cove
Tampa, FL 33637-6703

Model #TR0308
Approximately $600.00
Seats about 25 K-3 grade
Light and portable

800-245-7777
Fax 800-393-1997
www.apark.com
9-1-1 SIMULATOR

Sponsored by State Farm Insurance.

May be available for loan in large metro areas.

May be donated to programs with large audience/attendance. Value approximately $1800.00

Contact your local agent to inquire about details.

AC or battery powered

Working phone and dial tone

Lighted display beeps/blinks if 9-1-1 not entered correctly

Remote key pad allows instructor to ask questions randomly

9-1-1 Safety song
FIRE RELATED BOOKS

Available from Vintage Fire Museum

P.O. Box 1935
New Albany, IN 47150
502-599-2522
curtandpam@earthlink.net

See website for some cover photos and descriptions

<table>
<thead>
<tr>
<th>NAME</th>
<th>RETAIL PRICE</th>
<th>FMN PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Those Magnificent Steam Fire Engines</td>
<td>$40</td>
<td>$20</td>
</tr>
<tr>
<td>Chemical Fire Engines</td>
<td>$30</td>
<td>$15</td>
</tr>
<tr>
<td>Inventing the American Fire Engine</td>
<td>$25</td>
<td>$12.50</td>
</tr>
<tr>
<td>Los Angeles Fire Department</td>
<td>$25</td>
<td>$12.50</td>
</tr>
<tr>
<td>Hunneman’s Amazing Fire Engines</td>
<td>$20</td>
<td>$10</td>
</tr>
<tr>
<td>St. Matthews Firefighters</td>
<td>$35</td>
<td>$17.50</td>
</tr>
<tr>
<td>More Firefighting Lore</td>
<td>$10</td>
<td>$5</td>
</tr>
<tr>
<td>LaGuardia’s Fire Chief</td>
<td>$10</td>
<td>$5</td>
</tr>
<tr>
<td>Firefighting During WW II</td>
<td>$10</td>
<td>$5</td>
</tr>
<tr>
<td>Discovering America’s Fire Museums</td>
<td>$10</td>
<td>$5</td>
</tr>
<tr>
<td>This Will Never Happen Again</td>
<td>$7</td>
<td>$3</td>
</tr>
</tbody>
</table>
REPLICA FIRE BUCKETS
Simulated leather, Made in China

A fire bucket makes a great Christmas or retirement gift or can be used on antique apparatus.

Price each:  $35.00

Call for current pricing, availability, or larger order discount.

J.C. Enterprises
35 Pine Street
Manchester, NH 03103-6206

Phone  603-647-5511
Fax   603 647-1310
Contact: Michael or Eric

2-3 days shipping
FIRE LANTERN REPLICA

Available from Vintage Fire Museum
P.O. Box 1935
New Albany, IN 47150
502-599-2522

curtandpam@earthlink.net

Dietz Monarch No. 10

Cost to FMN Members: $30.00 each + shipping
EMBROIDERED PATCHES

FIRE COLLECTOR
P.O. Box 2393
Conroe, TX 77305
936-756-9699

www.firecollector.com

100 patches as low as .99 each
We can design your patch. In business since 1975.

PREMIER EMBLEM & INSIGNIA
2111 WEST AVENUE
SAN ANTONIO, TX 78201

1-800-823-4774

E-Mail your orders to:
orders@premier-emblem.com

500 as low as $.91
SUGGESTED SOURCES FOR ADDITIONAL INCOME FLOW

If space is available, renting space in your building is unique and inviting in many ways. You will have to determine if you have the space and parking to accommodate these type events. If you do, many caterers and event planners are good sources of groups that look to them for recommendations for unique event locations. It can be an extra source of income and increases exposure to your local community for possible return visits or rentals.

Here are some examples of events that have been held in fire museums.

- Corporate meetings, employee recognition events, training sessions, etc.
- Wedding rehearsal dinners and weddings
- Holiday parties for organizations like your local fire truck club, fire department, etc.
- Birthday parties for young and old alike
- Oral interview boards for local FD promotions provided in a ‘neutral’ location
- Post-funeral gathering place for friends and family of deceased firefighters
- Catered dinners or casual cocktail receptions

There are many extras to be considered if you decide to do rentals. These include tables and chairs, projector and screen, PA system, coffee urns, coolers, etc. Most of these can be handled by caterers if you do not wish to get that involved.

Extra income is possible if you have space, even if for only 10-20 kids or adults. For more information about rentals contact any of the larger museums or post a question on the FMN discussion board.
Consignment sales are a way to stock your gift shop with items at no expense to you. This eliminates a major expense for a new gift shop looking to stock many items or permits a gift shop to add items to their inventory on a trial basis at no cost.

**Example #1**

A local retailer of assorted fire related items is willing to offer you any items they stock. They have their actual cost and their retail cost. They offer you a price somewhere in between that allows them a profit and gives you an actual cost less than their retail cost. You can sell these items at their suggested retail cost or any price you determine.

They can advise you from experience what are good selling items and what are not. You select the items from their stock, inventory them and leave a list for the vendor. You set up a button on your cash register for this vendor (or others) to keep track of the vendors’ sales.

Each month you inventory the vendor items, determine what was sold and how much you owe the vendor. The vendor is then paid from the proceeds indicated on his cash register button/account. The difference is your profit (minus taxes of course).

You restock on a regular basis from the vendor. If you have items that do not sell, you return them to the vendor so you are not ‘stuck’ with an item.

Under this arrangement, the vendor has an additional outlet for his inventory and increases his income with a monthly payment from you. This increase in volume may allow him to get a volume discount for better prices, benefiting both of you. You get to stock your gift shop at no cost or risk.

**Example #2**

Firefighter Jones makes presentation fire axes for retirement. He wants to sell them in your gift shop. You agree to stock two samples in the gift shop at no cost. You negotiate a price below his retail price. You make money and he gets increased sales.

**Example #3**

Firefighter Smith has an embroidery business and sells shirts, hats, etc. He provides a small inventory at his cost to build interest in his items. As interest grows and his inventory starts to sell, you can purchase more inventory to build up your selection and stock.

You will have many people ‘stop in’ to offer their wares. Consignment is one way to sort many of these vendors out before they take up your valuable time.
SUGGESTED SOURCES FOR HANDOUTS

- See Website for NFPA National Fire Prevention Association for catalog. Official licensee for SPARKY the fire dog.

  The catalog contains hundreds of items for fire prevention and education for purchase such as handouts, costumes, videos, etc. There is a discount if you become a member, or check to see if your local FD is a member and if you can order through them.

- Contact your State Fire Marshal Office for possible free materials

- Contact your local Fire Department for possible free materials

- Contact local insurance agents/companies: some have specific fire prevention programs and materials. (For example-Liberty Mutual)
FIRE PREVENTION/SAFETY COURSES

SUGGESTED SOURCES FOR EDUCATOR COURSES, TRAINING AND MATERIALS

- See Website for NFPA National Fire Prevention Association for catalog. Official licensee for SPARKY the fire dog.

  The catalog contains hundreds of items for fire prevention and education for purchase such as handouts, costumes, videos, etc. There is a discount if you become a member, or check to see if your local FD is a member and if you can order through them.

- Contact your State Fire Marshal Office for courses that may be offered. In Ohio there are three courses offered for around $35 each. They include how to teach Pre-school, Elementary School and Senior Citizen fire safety. They are open to FD’s and civilian personnel and furnish course completion certificates. Each course is one day long.

- Contact your local Fire Department for assistance. They may provide a firefighter to give a program or supply the training and materials for you. You may be able to extend their fire education efforts.

- Take a recognized national program and use it in your facility, or develop your own with assistance from fire service personnel.
SUGGESTED SOURCES FOR FUNDING PROGRAMS

- **FEMA/US FIRE ADMINISTRATION (USFA)  FIRE PREVENTION AND SAFETY GRANTS (FP&S)**

  Specific grants are available to fire departments and fire prevention programs (including private/civilian). All info is online with details and criteria. Maximum grant $999,000. GOOGLE FEMA/FP&S

- **NATIONAL SAFEKIDS ORGANIZATION**

  See if there is a chapter in your city/area/region. FEMA/USFA has been allocating money to the national organization annually. By joining SAFEKIDS you can qualify for funding through them under fire safety/fire prevention. The Central Ohio Fire Museum received one of 10 grants for $25,000 in 2005.

- **LOCAL FIRE DEPARTMENTS.** Involve your local firefighters; have memberships or pledge programs to increase your membership and revenue.

- **BECOME A ‘REGIONAL’ MUSEUM.** If you are a private museum in a certain city are you limiting your fundraising efforts to only your city and its businesses? By changing your name or focus can you expand your membership and fundraising opportunities by becoming a ‘regional’ museum? Some examples are Central Ohio (Columbus) Fire Museum, Aurora (Chicago area) Regional Fire Museum and Western Reserve (Cleveland) Fire Museum.

- **LOCAL BUSINESSES**

- **LOCAL FOUNDATIONS (City/County/State, National, Corporate).**

- **LOCAL VFW/AMERICAN LEGION/MOOSE/IOOF/EAGLES/KIWANIS/LIONS CLUB, ETC.**

- **LOCAL/REGIONAL SHRINER’S GROUPS.** They raise and give money to their regional Burn Hospital/Center. Some also give money to local fire prevention programs to prevent children’s serious burns. Central Ohio Fire Museum received over $8,000 one year from ‘deceased’ Shrine member donations to their lodge.

10/09
FIRE SAFETY AND FIRE PREVENTION ITEMS

Call or email for full color catalogs of fire safety and fire prevention items
Catalogs are also available online at their web sites.

THE YOUTH’S SAFETY COMPANY
America’s Fire Prevention Store Since 1960
Ideas That Teach

Phone # 1-800-243-0020
7154 North University Drive, Ste #322
24 Hour Fax 1-800-862-3957
Tamarac, FL 33321
Web: www.youth-safety.com

ALWAYS THERE
FIRE AND LIFE SAFETY BUYER GUIDE

Franklin Products
A Division of National Imprint Corp.
Phone # 1-800-451-6571
11440 West Sample Rd.
Coral Springs, FL 33065
Web: www.franklinproducts.com

FIRE SMART PROMOTIONS
Manufacturing Fire Hats Since 1967

Phone # 1-877-387-4287
1 Beistle Plaza
Shippensburg, PA 17527
Web: www.firesmartpromos.com
CLIP ART BOOK

Scanable, Copyable, Copyright free, vintage fire service related illustrations are available at this link
http://www.firemuseumnetwork.org/members/clip_art.html

The following pages show low resolution sample images of the hi-res images available here.

Click on the DOWNLOAD link to download hi–res images
Misc. Badges, Logos and Borders
Fire Apparatus - Hand Drawn
Firefighting

Fire Museum Network - Clip Art Directory
Copyright free, all rights reserved, 1997 - FMN

Full page image is 1764x2406 526kb - DOWNLOAD
Firefighters
ENGINE OF THE VETERAN ASSOCIATION.

Full size image is 1182x893 262kb - DOWNLOAD

Full size image is 1280x911 240kb - DOWNLOAD
RESCUE OF A CHILD.

Full size image is 531x778 122kb - [DOWNLOAD]